

Al Research: TUI reinforces commitment to authenticity and ethical Al implementation following latest survey results

- Image research suggests majority of people unable to distinguish between real and Al generated images
- Al images could have negative impact on trust but less so with younger consumers and men
- Al images considered more likely to "pique curiosity", but equally "captivating" and likely to "influence purchase" as real images
- Authentic, user generated content shown as key to building customer trust and purchase confidence

Palma de Mallorca, 6th February 2025. New research by <u>TUI Musement</u>, the Tours & Activities division of TUI Group, suggests the majority of people are unable to distinguish between real images and those generated utilising artificial intelligence (AI). The independent study, conducted by <u>Appinio</u> on behalf of TUI Musement in June 2024 with 1,200 adults across all age groups in Germany, Spain and the UK, also found that AI images could have a negative impact on peoples' trust, although younger consumers and men seem more positive on the topic.

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The research was carried out as TUI ensures the ethical implementation of AI across the business, and that any application enhances the customer or colleague experience.

"As AI evolves, it presents opportunities for the travel industry to enhance customer engagement. However, the importance of ethical AI deployment is paramount, and this type of research is key to understanding how best to integrate advanced technology while maintaining customer confidence," said Peter Ulwahn, CEO of TUI Musement. "The findings from this research underscore the importance of balancing innovation with transparency. We must ensure that AI enriches the travel experience without compromising trust and our approach will remain rooted in authenticity."

Key Insights from the Study:

• Al vs Real Images: 22% of participants from the UK said they can "easily distinguish" between Al and real images, but this falls to 9% in Germany and Spain. On average Gen Z and Millennials were more likely to claim they can "easily distinguish" between the two (17%), compared to Gen X (11%), and Baby Boomers (6%). However, actual tests revealed that all groups struggled to accurately differentiate between Al-generated images and real images.



- Trust Impact: While Al-generated images prompted feelings of "interest" in many participants, they also led to widespread "scepticism". Spanish respondents, Baby Boomers and women express more cautioun when it comes to Al-generated imagery, whereas those from the UK, as well as Gen Z, younger Millennials and men, were more positive.
- Influence on Purchasing Decisions: Although Al-generated images were
 twice as likely to "pique curiosity," they were not considered more captivating
 or persuasive in driving purchase decisions. Spanish consumers were
 especially wary of Al's influence, with most believing Al-generated images
 would negatively impact their purchasing decisions. In contrast, respondents
 from the UK and Germany expressed either neutral or positive attitudes.

Preferred Imagery: When asked about online purchases, the majority of
participants stated a preference for a blend of "high-quality professional
photos" and "authentic, user-generated content". This mix, especially with
user-generated imagery, was identified by 88% of respondents as crucial in
building trust and influencing purchasing behaviour.

TUI does not use Al-generated destination images on its platforms today. In cases such as TUI's Al-generated influencer Lena, the destinations shown in the background are always real images. Furthermore, whenever Al is used, TUI clarifies this.

The research contributes to a better understanding for potential future use cases. TUI already uses AI technologies to automate and improve the management and optimisation of image content, classifying and filtering the more than 35 million images in its database, primarily hotel and room images. AI identifies and evaluates images based on technical and aesthetic criteria in order to make the best possible image selection for automated galleries and avoid duplicate or inappropriate images. It also supports keywording and categorisation by automatically assigning tags such as "summer", "winter" or "pool" to images.

Future Al applications at TUI could include personalised descriptions, target grouprelevant content and interactive travel advice for customers.

This announcement and images can be found in the press section on www.tuigroup.com.

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About TUI Group

The TUI Group is one of the world's leading tourism groups and operates worldwide. The Group is headquartered in Germany. TUI shares are listed in the MDAX index of the Frankfurt Stock Exchange and in the regulated market of the Lower Saxony Stock Exchange in Hanover. TUI Group offers its 20 million customers integrated services from a single source and forms the entire tourism value chain under one roof. The Group owns over 400 hotels and resorts with premium brands such as RIU, TUI Blue and Robinson and 16 cruise ships, ranging from the MS Europa and MS Europa 2 in the luxury class and expedition ships in the HANSEATIC class to the Mein Schiff fleet of TUI Cruises and cruise ships operated by Marella Cruises in the UK. The Group also includes Europe's leading tour operator brands and online marketing platforms, for example for hotel-only or flight-only offers, five airlines with more than 130 modern medium- and long-haul aircraft and around 1,200 travel agencies. In addition to expanding its core business with hotels and cruises via successful joint ventures and activities in vacation destinations, TUI is increasingly focusing on the expansion of digital platforms. The Group is transforming itself into a global tourism platform company.

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group.communications@tui.com www.tuigroup.com Global responsibility for sustainable economic, environmental and social action is at the heart of our corporate culture. With projects in 25 countries, the TUI Care Foundation initiated by TUI focuses on the positive effects of tourism, on education and training and on strengthening environmental and social standards. In this way, it supports the development of vacation destinations. The globally active TUI Care Foundation initiates projects that create new opportunities for the next generation.

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